

CHANGE X CHANGE 2018

REVERSE BUYER SELLER MEET
www.ieema-rbsm.in

10-14 MARCH 2018

India Expo Mart, Greater Noida
Delhi NCR, India

Supported by



Ministry of Commerce & Industry, Department of Commerce (For RBSM)
Ministry of New and Renewable Energy
Ministry of Heavy Industries & Public Enterprises,
Department of Heavy Industry

GOVERNMENT OF INDIA



POWER YOUR BUSINESS

CHANGEXCHANGE 2018 - The IEEMA Reverse Buyer Seller Meet at ELECRAMA-2018 offers an unparalleled vendor access opportunity for buyers to reach out to Indian manufacturers of high quality but immensely competitive electrical equipment and components.

CHANGEXCHANGE in 2016 had **600+** buyers from **40 countries** business worth **US\$400 million** over **6000 meetings** in a period of 3 days.

ELECRAMA - 2018. The biggest congregation of men, machines and ideas that power the world around us. Five days of product previews, technology presentations, concepts and pure business interactions. Showcase your business at ELECRAMA-2018. In the world of electricity, there is no other event that is bigger than this.



ELECRAMA
we are all about **electricity**

10-14 MARCH 2018
INDIA EXPO MART
GREATER NOIDA, DELHI NCR, INDIA

organised by

ieema
your link to electricity
www.ieema.org

CHANGE X CHANGE 2018

REVERSE BUYER SELLER MEET
www.ieema-rbsm.in

10-14 MARCH 2018

India Expo Mart, Greater Noida
Delhi NCR, India

WHO SHOULD REGISTER FOR CHANGEXCHANGE 2018?

Foreign Buyers who want to source from India and including:

- Procurement Officials from Power Utilities
- Ministry of Power / Energy Officials
- Energy Regulators
- EPC Contractors
- Consultants
- Electrical Equipment Buyers

SPECIAL HOSTED BUYER PACKAGE

The event has special hosted buyer packages for buyers from countries of Africa, ASEAN, CIS, SAARC and Middle East. All approved hosted foreign buyers at ChangeXchange 2018 – 4th Reverse Buyer-Seller Meet @ ELECRAMA-2018 will be eligible for:

- Pre-Planned **1-to-1 meetings** with Indian Sellers at the event.
- **Complimentary to-and-fro economy class air-ticket** from the nearest international airport in their country to New Delhi India
- **Complimentary four days and three nights hotel stay** at Greater Noida, Delhi NCR, for attending the event.
- **Complimentary Coach Transfers** from Hotel Venue Hotel to attend the event.
- **Complimentary Lunch** at 4th Reverse Buyer-Seller Meet Venue
- **Visa Recommendation letters** to obtain Indian visa in their home country.

PRODUCT CATEGORIES

1. Boilers, Turbines, Generators for Power Generation
2. Cables : Accessories
3. Cables : Communication
4. Cables : Control
5. Cables : Housewiring
6. Cables : Instrumentation
7. Cables : Power – HT & LT
8. Cables : Speciality
9. Capacitors : Electrolytic
10. Capacitors : Power
11. Conductors & Accessories
12. Control & Relay and Instrumentation Panels
13. Design & Consultancy
14. Energy Meters
15. Engineering Projects
16. Generators / Alternators - AC & DC
17. Industrial Control & Automation Systems
18. Instrument Transformers – Current
19. Instrument Transformers – CVT
20. Instrument Transformers – Voltage
21. Instruments – Sensing, Measuring, Indicating , Testing etc
22. Insulating Materials
23. Insulators – Composite
24. Insulators – Polymeric
25. Insulators – Porcelain
26. Lighting & Lighting Accessories
27. Motors AC
28. Motors DC
29. Motors Flame Proof
30. Power Electronics, UPS, Variable Speed AC /DC Drives
31. Refurbishment
32. Renewable Energy: Solar Cells/ Modules/ Panels
33. Renewable Energy: Wind Turbines/ Generators
34. Renewable Energy: Biogas Equipment
35. Renewable Energy: Energy Storage Devices
36. Renewable Energy: Charge Controllers
37. Renewable Energy: Power Conditioning Equipment
38. Stamping & Laminations
39. Surge Arrestors
40. Switchgear & Controlgear – EHV and HV
41. Switchgear & Controlgear – LV
42. Switchgear & Controlgear – MV
43. Transformers : Distribution
44. Transformers : Power
45. Transmission Line – Accessories & Hardware
46. Transmission Line – Towers
47. Winding Wires

About the Organiser

The event is being organised by IEEMA which represents the entire Indian electrical and industrial electronics industry. Indian Electrical & Electronics Manufacturers' Association (IEEMA) is the apex industry association of manufacturers of electrical, industrial electronics and allied equipment in India.

Location

India Expo Mart
Knowledge Park II, Greater Noida
Delhi NCR India

Organiser contact

Sudeep Sarkar
IEEMA
Rishyamook Building, First Floor,
85 A, Panchkuian Road,
New Delhi 110001, INDIA.

P: +91 11 2336 3013 / 14
F: +91 11 2336 3015
Email: response@ieema-rbsm.in

www.ieema-rbsm.in



ELECRAMA
we are all about **electricity**

10-14 MARCH 2018

INDIA EXPO MART
GREATER NOIDA, DELHI NCR, INDIA

organised by

ieema
your link to electricity
www.ieema.org